



To Whom It May Concern,

We have dealt with Signal Telecom for 8 years with regards to our company telephony contracts for both landlines and mobile contracts. We have found the team to be extremely helpful and very proactive.

They have always been ahead of the game keeping us up to date with our account and suggesting adjustments when we have outgrown our current contract remits and finding us very competitive prices. The service that we receive is always to an excellent standard and I would be very happy to recommend them to any business looking to change as I am confident that all customers receive the standard of care we do.

Recently we approached Signal with regards to a tracking system for our fleet of engineer's vehicles (7). This was discussed and put into place to suit our requirements with Signal organising all of the installation and training. There was an element of investment in the equipment for the vehicles and I can confirm that we recovered this expenditure within one calendar month of installation. We now have an up to the minute record of where our staff are, at what speed they are travelling with a history of all vehicle movements.

This has enabled us to improve on our customer service as we are able to advise customers of arrival times, it provides a time sheet system for our engineer, it has improved on fuel economy and staff working time and adds to staff safety as they ensure that their driving is of a high standard. I can safely say that we only wish we had put this in years ago.

**Truda Rodgers**  
**Aftersales Manager**

